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## SUMMARY

Chef Executive Officer with in-depth experience in strategic planning, governance, operations management, business development, marketing, and financial management. A team leader with over 15 years of non-profit industry experience in addition to 8 years served in the corporate sector. Member of the Board of Directors for an international nonprofit organization.

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## PROFESSIONAL EXPERIENCE

**XYZ Company, Wonderland, QZ** 4/05 to Present  
Non-profit dedicated to furthering a cause. XYZ Company is member of Partners INC, a global network of non-profits with 50 offices in 33 countries.

### *CHIEF EXECUTIVE OFFICER*

Responsible for expanding membership, operations and delivery of products and services through the world:

- Developing and implementing the governance structure and processes for the organization.
- Leading the development and implementation of a strategic business plan that will result in 20% annual revenue and 10% annual membership growth for the next 5 years.
- Launched operations in foreign countries X, Y, and Z.
- Led organizations e-commerce, website, and online marketing strategies.
- Managed team of 40 individuals.

**BDC International, Wonderland, QZ** 1996 to 2005  
Leading corporation creating products.

### *VICE PRESIDENT*

4/1999 to 2005

Developed the nonprofit, higher education, and government specialty practice.

- Established new offices in X and Y, QZ.
- Brought in \$800,000 in new business in the first nine months of operation in the X and Y area.
- Annual revenue of \$1,000,000 for FY 2000.

### *DIRECTOR, SALES, MARKET*

1/1995 - 3/1998

Spearheaded organization's revenue growth and business development efforts across all product lines.

- Grew office revenue from zero to \$25 million in the first year of operation.
  - Developed major clients and functioned as key business development liaison with BDC's offices in L, M, N and P offices.
  - Responsible for office performance for productivity and quality.
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## EDUCATION

**Bachelor of Arts – Political Science with English Minor**, A University, Wonderland, QZ, May 1981

## VOLUNTEER AND PROFESSIONAL AFFILIATIONS

Board of Directors – Cool Things Association

Member – American Society of People

Cultural Alliance of Wonderland (Business Volunteers for the Arts Program)

## PERSONAL

Completed 100 marathons

Play four musical instruments

Speak five languages fluently

Build span bridges in spare time